



Divisional Manager

Month	Objective	Description	Deadline	Available Points
February	Onboarding Call	<ul style="list-style-type: none"> Have an onboarding Call with GoodLife Kids Foundation 	February 28	1000
May	Club Commitments	<ul style="list-style-type: none"> General Managers are responsible for Committing their Club for Spin4Kids Points = (% of DM's Clubs committed) x (available points) 	May 21	1500
June	General Manager Coaching	<ul style="list-style-type: none"> Invite Nathan McKillop (GLKF Event Specialist) on an existing call with your General Managers to talk about Spin4Kids & the Game Changer Challenge 	June 22	500
July	Establish a Committee	<ul style="list-style-type: none"> Event Leaders will be instructed to send you a complete list of their Spin4Kids Committee by July 23 Forward this list to nathan.mckillop@goodlifekids.com by July 26 	July 26	500
August	Lead by Example	<ul style="list-style-type: none"> Complete your personal registration for a Spin4Kids event near you at Collect your first online donation 	August 24	500 + 500
October	Personal Fundraising	<ul style="list-style-type: none"> Hit your personal fundraising goal of \$125 or more 	October 29	1000
November	Club Fundraising	<ul style="list-style-type: none"> Each Club has a fundraising goal of at least \$5000 Points = (% of DM's Clubs hitting \$5000 goal) x (available points) 	November 26	5000