

GOODLIFE KIDS FOUNDATION
Financial Statements
Year Ended December 31, 2023

GOODLIFE KIDS FOUNDATION
Index to Financial Statements
Year Ended December 31, 2023

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INDEPENDENT AUDITOR'S REPORT

To the Members of GoodLife Kids Foundation

Qualified Opinion

We have audited the financial statements of GoodLife Kids Foundation (the Foundation), which comprise the statement of financial position as at December 31, 2023, and the statements of changes in net assets, revenues and expenditures and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Foundation derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended December 31, 2023, current assets and net assets as at December 31, 2023. Our audit opinion on the financial statements for the year ended December 31, 2022 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

(continues)

Jeremy A. Giles CPA, CA Lissa Savage CPA, CA, CPA (Illinois)

Mark Snyders CPA, CA Dillon O'Henly CPA, CA

James B. MacNeill FCPA, FCA, CFP (Counsel) Robert F. Edmundson CPA, CA (Retired)

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INDEPENDENT AUDITOR'S REPORT *(continued)*

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

London, Ontario
May 29, 2024

MacNeill Edmundson
PROFESSIONAL CORPORATION
CHARTERED PROFESSIONAL ACCOUNTANTS
Authorized to practise public accounting by
the Chartered Professional Accountants of Ontario

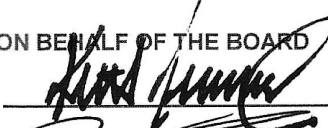
GOODLIFE KIDS FOUNDATION

Statement of Financial Position

December 31, 2023

| | 2023 | 2022 |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT | | |
| Cash | \$ 156,454 | \$ 275,017 |
| Marketable securities <i>(Note 3)</i> | 1,650,775 | 1,519,750 |
| Accounts receivable <i>(Notes 5, 6)</i> | 73,056 | 112,752 |
| Interest receivable <i>(Note 3)</i> | 21,544 | 8 |
| Harmonized sales tax recoverable | 23,460 | 8,567 |
| Prepaid expenses | 13,270 | 9,622 |
| | 1,938,559 | 1,925,716 |
| INTANGIBLE ASSETS <i>(Note 4)</i> | 40,537 | - |
| | \$ 1,979,096 | \$ 1,925,716 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT | | |
| Accounts payable and accrued liabilities | \$ 37,516 | \$ 42,261 |
| Employee deductions payable | 21,398 | 14,057 |
| Deferred contributions <i>(Note 5)</i> | 46,954 | 55,628 |
| | 105,868 | 111,946 |
| NET ASSETS | 1,873,228 | 1,813,770 |
| | \$ 1,979,096 | \$ 1,925,716 |

ON BEHALF OF THE BOARD

 Director

 Director

GOODLIFE KIDS FOUNDATION
Statement of Changes in Net Assets
Year Ended December 31, 2023

| | 2023 | 2022 |
|---|----------------------------|---------------------|
| NET ASSETS - BEGINNING OF YEAR | \$ 1,813,770 | \$ 1,825,390 |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES | <u>59,458</u> | <u>(11,620)</u> |
| NET ASSETS - END OF YEAR | <u>\$ 1,873,228</u> | <u>\$ 1,813,770</u> |

GOODLIFE KIDS FOUNDATION
Statement of Revenues and Expenditures
Year Ended December 31, 2023

| | 2023 | % | 2022 | % |
|---|------------------|---------------|--------------------|---------------|
| REVENUES | | | | |
| Donations (Notes 5, 6) | \$ 926,343 | 93.86 | \$ 635,094 | 93.48 |
| Grants (Note 5) | 60,583 | 6.14 | 18,387 | 2.71 |
| Canada Emergency Wage Subsidy | - | - | 25,902 | 3.81 |
| | 986,926 | 100.00 | 679,383 | 100.00 |
| EXPENSES | | | | |
| Salaries and wages | 781,209 | 79.16 | 558,230 | 82.17 |
| Education, promotion and events | 142,564 | 14.45 | 77,609 | 11.42 |
| Office | 33,523 | 3.40 | 38,454 | 5.66 |
| Professional fees | 10,394 | 1.05 | 10,712 | 1.58 |
| Meetings and conventions | 8,695 | 0.88 | 16,052 | 2.36 |
| Amortization of intangible assets | 8,107 | 0.82 | - | - |
| Travel | 6,941 | 0.70 | - | - |
| Insurance | 2,237 | 0.23 | 1,965 | 0.29 |
| Sponsorships and donations (recovery) | (4,661) | (0.47) | - | - |
| | 989,009 | 100.22 | 703,022 | 103.48 |
| DEFICIENCY OF REVENUES OVER EXPENSES FROM OPERATIONS | (2,083) | (0.22) | (23,639) | (3.48) |
| OTHER INCOME | | | | |
| Investment income | 50,580 | 5.13 | 12,019 | 1.77 |
| Unrealized gain on marketable securities | 9,430 | 0.96 | - | - |
| Gain on sale of marketable securities | 1,531 | 0.16 | - | - |
| | 61,541 | 6.25 | 12,019 | 1.77 |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES | \$ 59,458 | 6.03 | \$ (11,620) | (1.71) |

GOODLIFE KIDS FOUNDATION

Statement of Cash Flows

Year Ended December 31, 2023

| | 2023 | 2022 |
|---|--------------------------|--------------------------|
| OPERATING ACTIVITIES | | |
| Excess (deficiency) of revenues over expenses | \$ 59,458 | \$ (11,620) |
| Items not affecting cash: | | |
| Amortization of intangible assets | 8,107 | - |
| Gain on disposal of investments | (1,531) | - |
| Write-down of marketable securities | (9,430) | - |
| | <u>56,604</u> | <u>(11,620)</u> |
| Changes in non-cash working capital: | | |
| Accounts receivable | 39,696 | (44,132) |
| Interest receivable | (21,536) | 1,455 |
| Harmonized sales tax recoverable | (14,893) | (2,145) |
| Prepaid expenses | (3,648) | 2,321 |
| Employee deductions payable | 7,341 | 14,057 |
| Accounts payable and accrued liabilities | (4,745) | 11,018 |
| Deferred contributions | (8,674) | 55,628 |
| | <u>(6,459)</u> | <u>38,202</u> |
| Cash flow from operating activities | <u>50,145</u> | <u>26,582</u> |
| INVESTING ACTIVITIES | | |
| Purchase of intangible assets | (48,644) | - |
| Decrease (Increase) in marketable securities | (120,064) | 218,546 |
| Cash flow from (used by) investing activities | <u>(168,708)</u> | <u>218,546</u> |
| INCREASE (DECREASE) IN CASH FLOW | (118,563) | 245,128 |
| Cash - beginning of year | <u>275,017</u> | <u>29,889</u> |
| CASH - END OF YEAR | <u>\$ 156,454</u> | <u>\$ 275,017</u> |

GOODLIFE KIDS FOUNDATION
Notes to Financial Statements
Year Ended December 31, 2023

NATURE OF THE FOUNDATION

The GoodLife Kids Foundation (the "Foundation") was organized as a community foundation to provide support to a broad range of charitable and educational activities for the benefit of children to promote fitness and enhance self-esteem.

The Foundation was incorporated under *Articles of Incorporation* under the *Corporations Act of Ontario* as a non-profit charitable Foundation without share capital.

Effective January 21, 2000, the Foundation received notification of registration as a registered charity under Section 149.1(l) of the *Income Tax Act (Canada)*. On January 1, 2010 the Foundation was designated a Private Foundation.

1. ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations.

The significant accounting policies used are as follows:

Revenue Recognition

The Foundation uses the deferral method of accounting for contributions. Restricted contributions related to expenses of future periods are deferred and recognized as revenue in the period in which the related expenses were incurred. Unless restricted in any way, all donations are recorded as revenue only as received, or receivable if the amount to be received can be reasonably assured.

Intangible assets

Intangible assets represents the website development costs and are stated at cost or deemed cost less accumulated amortization. The website development costs are being amortized on a straight-line basis over their estimated useful life of three years. Amortization for one-half of the year is provided on intangible assets acquired during the year

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not for profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of receipts and disbursements during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in operations in the period in which they become known. Actual results could differ from these estimates.

GOODLIFE KIDS FOUNDATION
Notes to Financial Statements
Year Ended December 31, 2023

2. FINANCIAL INSTRUMENTS

The Foundation's financial instruments consist of cash, marketable securities, accounts receivable, accounts payable and accrued liabilities, and grants payable. Unless otherwise noted, it is management's opinion that the Foundation is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

3. MARKETABLE SECURITIES

The investments are carried at their market value unless otherwise noted.

| | <u>2023</u> | <u>2022</u> |
|---------------------------|---------------------|---------------------|
| Cash and cash equivalents | \$ 567,794 | \$ 980,074 |
| Fixed income | 478,032 | 256,560 |
| Equity | 360,328 | 183,536 |
| Foreign equities | 244,621 | 99,580 |
| | <u>\$ 1,650,775</u> | <u>\$ 1,519,750</u> |

Interest of \$21,544 (2022 - \$8) on the cash and cash equivalents, and fixed income has been accrued as interest receivable.

4. INTANGIBLE ASSETS

| | <u>2023</u> | <u>2022</u> |
|---------------------------|------------------|-------------|
| Website development costs | \$ 48,644 | \$ - |
| Accumulated amortization | (8,107) | - |
| | <u>\$ 40,537</u> | <u>\$ -</u> |

GOODLIFE KIDS FOUNDATION
Notes to Financial Statements
Year Ended December 31, 2023

5. DEFERRED CONTRIBUTIONS

| | 2023 | 2022 |
|---------------------------------------|------------------|------------------|
| Community Services Recovery Fund | \$ 46,954 | \$ - |
| Corporate Donation | - | 37,500 |
| Autism Speaks Grant | - | 13,009 |
| Jumpstart Community Development Grant | - | 5,119 |
| Balance, end of year | \$ 46,954 | \$ 55,628 |

The Community Services Recovery Fund represents a \$74,793 grant the Foundation received to be spent on creating eLearning training for the virtual MOVE programs. To date, revenue totalling \$27,839 has been recognized and is included in the grant revenue. The remaining funds of \$46,954 will be spent and recognized as revenue in the subsequent year.

The Foundation receives an annual \$50,000 donation from an anonymous corporate donor which covers a period of October through September. In the current year, revenue totaling \$50,000 (\$37,500 for 2022-2023, \$12,500 for 2023-2024) has been recognized and is included in the donations revenue. In the prior year, the donation for 2022-2023 was received prior to December 31, 2022. As a result, \$37,500 was deferred and recognized as revenue in the current year. In the current year, the donation has not been received prior to December 31, 2023. As a result, \$12,500 of the 2023-2024 donation is set up as accounts receivable and recognized as donation revenue in the current year.

In the prior year, the Foundation received a \$25,000 grant from Autism Speaks to be spent on MOVE programs. In the current year, revenue totalling \$13,009 (2022 - \$11,991) has been recognized and is included in the grant revenue.

In the prior year, the Foundation received two grants from Jumpstart Community Development Grant totalling \$11,515, to be spent on MOVE programs. In the current year, revenue totalling \$5,119 (2022 - \$6,396) has been recognized and is included in the grant revenue.

6. RELATED PARTY TRANSACTIONS

During the current year, the Foundation received donations totalling \$267,936 (2022 - \$221,485) from #1 Nautilus Fitness and Racquet Centre. As at December 31, 2023 the Foundation is still owed \$55,334 (2022 - \$95,808) relating to these donations which is included in accounts receivable. In addition, expense reimbursements totalling \$nil (2022 - \$25,999) were received from GoodLife Fitness Club.

7. COMPARATIVE FIGURES

Some of the prior year comparative figures were reclassified to conform with current year presentation.